

## What's New in Presstimator Version 6.5?

- **Microsoft SQL Server** Version 6.5 now uses Microsoft SQL Server as its database. Configure the Presstimator connection using your own licensed copy of SQL Server or connect using the provided SQL Server Express, which is a free version of the database.

Use our new database connection application to enter information about the SQL Server connection (Express or Full License). You are in control of the database which allows you to link directly to the Presstimator data to generate your own reports. Use built-in SQL Server features to access Presstimator data along with protection and backup services.

- **Shared Database** Users connect to a single SQL Server database to share data among multiple users. Share a single set of Quotes, Jobs, Customers and Shop Settings. Shop Settings can now be updated without having to lock the database in Exclusive mode, allowing users unlimited and uninterrupted access. You can view details of who last updated Shop Settings and when, so you always know you are using the latest information.

Shop Settings - Last Updated		
Shop Settings was last modified: 3/22/2017 12:04:06 PM		
Shop Settings		
General:	3/22/2017 12:04:06 PM	Administrator
Defaults:	3/22/2017 12:02:27 PM	Administrator
Locations:	3/22/2017 11:02:45 AM	Administrator
Paper Stocks:	3/22/2017 11:04:15 AM	Administrator
Ink:	3/22/2017 11:05:48 AM	Administrator
Color Ink:	3/22/2017 11:08:05 AM	Administrator
Composition:		
Proofing:		
Film:		
Plates:	3/22/2017 11:08:56 AM	Administrator
Press:	3/22/2017 11:10:12 AM	Administrator
Folding:		
Inserting:		
Bindery:		
Bindery Folding:		
Finishing:	3/22/2017 11:11:23 AM	Administrator
Packaging:		
Slids:		
Cartons:		
Mailing:		
Delivery:	3/22/2017 11:13:33 AM	Administrator
Markup:		
Analysis:		
Company Info:		

- **Production Application** With the new SQL Server database connection, users of the pressroom production application have continuous access to the database to submit job data in real time.

- Multiple Formats, Web Widths, and Cutoffs within a Single Quote** Each Section can have its own unique Format, Web Width and Cutoff. If you create a single product for a client with multiple Formats (Tab, Broadsheet, etc.), using various Web Widths on different presses with different press Cutoffs (21 ½” and 22 ¾”), all of the job specs can be entered within a single Quote for the customer. Creating a “special section” for a customer with entirely different job specifications is now easily entered as a single Quote.

In the following example, we have created a 28-page job with two separate Sections. Section 1 is the main product as a 24-page Tab printed on our coldset 22 ¾” web press using 34” width Newsprint paper. Section 2 is a “special section” 4-page Broadsheet printed on our heatset 22 ¾” web press using 27” width HiBrite paper.

Shown below are two screenshots from the Specs – General screen detailing the Section information. The paper stocks (Newsprint and HiBrite) would be selected on the next screen in Specs – Paper.

**SECTION #1: Main Product. 24-page Tab printed on coldset web press.**

**Section Entry**

Section No.:

No. pages in Section:

Location:

**This Section Only**

Name:

Format:

Web Width:

Cutoff:

**Section Summary**

S.	Pages	Name	Format	Width	Cutoff	Run	Out	Up	Location
1	24	Main	Tab	34	22.75	1			Coldset Pre...
2	4	Speci...	Broa...	27	22.75	1			Heatset Pre...

Total no. pages entered:

**SECTION #2: Special Section. 4-page Broadsheet printed on heatset web press.**

**Section Entry**

Section No.:

No. pages in Section:

Location:

**This Section Only**

Name:

Format:

Web Width:

Cutoff:

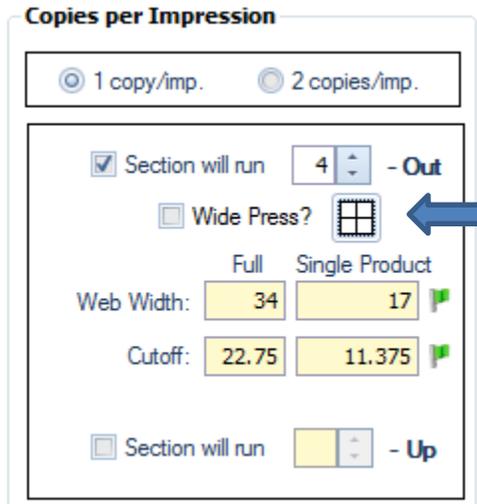
**Section Summary**

S.	Pages	Name	Format	Width	Cutoff	Run	Out	Up	Location
1	24	Main	Tab	34	22.75	1			Coldset Pre...
2	4	Speci...	Broa...	27	22.75	1			Heatset Pre...

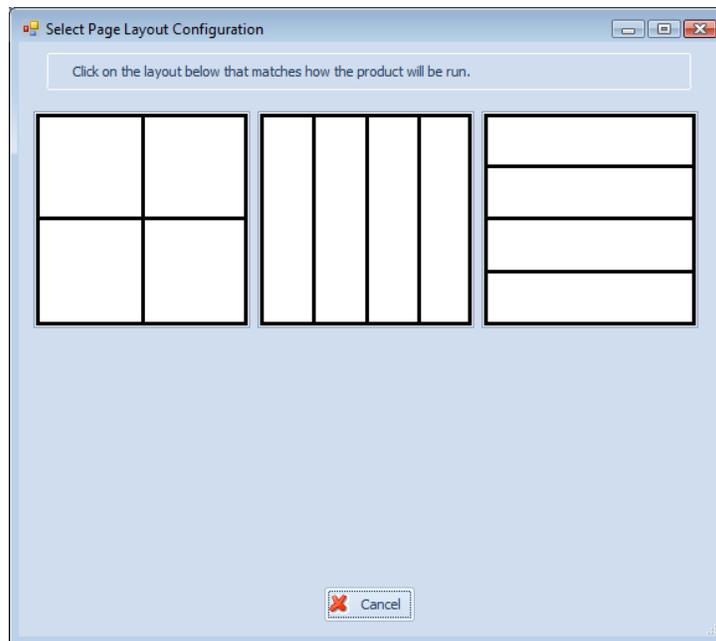
Total no. pages entered:

- Page Layouts for Various Press Configurations** If you are printing multiple copies of a product per impression, you can indicate a number of copies “Out” for each Section. The Presstimator will automatically adjust the web width and cutoff based on the number of copies Out. Use the Page Layout tool to select the configuration of the Section, and the web width and/or cutoff will be adjusted accordingly. For example: If you are running a Section 2 across by 3 down, or 3 across by 2 down, the different web widths and cutoffs will be properly applied.

In the example shown below, this Section is running 4-Out , with a 2 x 2 layout.



This screenshot shows the options for running a Section 4-Out: it can be run as 2 x 2, 1 x 4 or 4 x 1.



- Multiple Quantities** Enter up to ten additional quantities requested by the customer. Quick entry buttons on the screen allow you to sort the various quantities into a sequential order and the Calculator can automatically adjust quantities for the ten entry fields.

Multiple Quantities

Enter additional quantities to be calculated along with the quantity requested in the main job information.

The calculated results can be found on the QuickView screen and Summary Tabs.

Copies: 10,000

Quantity: 1,000

Quantity: 12000

Quantity: 13000

Quantity: 14000

Quantity: 15000

Quantity: 16000

Quantity: 17000

Quantity: 18000

Quantity: 19000

Quantity: 20000

Sort Quantities Clear

Calculator

Adjust copies by: 1000 Apply

Ok Cancel

- “First 1,000” and Multiple Quantities Totals** The Totals screen calculates the costs for all ten entered quantities and will automatically create an entry for the first 1,000 copies. The price for the first 1,000 copies includes startup and make-ready costs. The new “First 1,000” feature ensures that you will cover your costs, and it prevents customers from expecting inaccurate selling prices based solely on the Add'l M’s price.

Multiple Quantities Totals

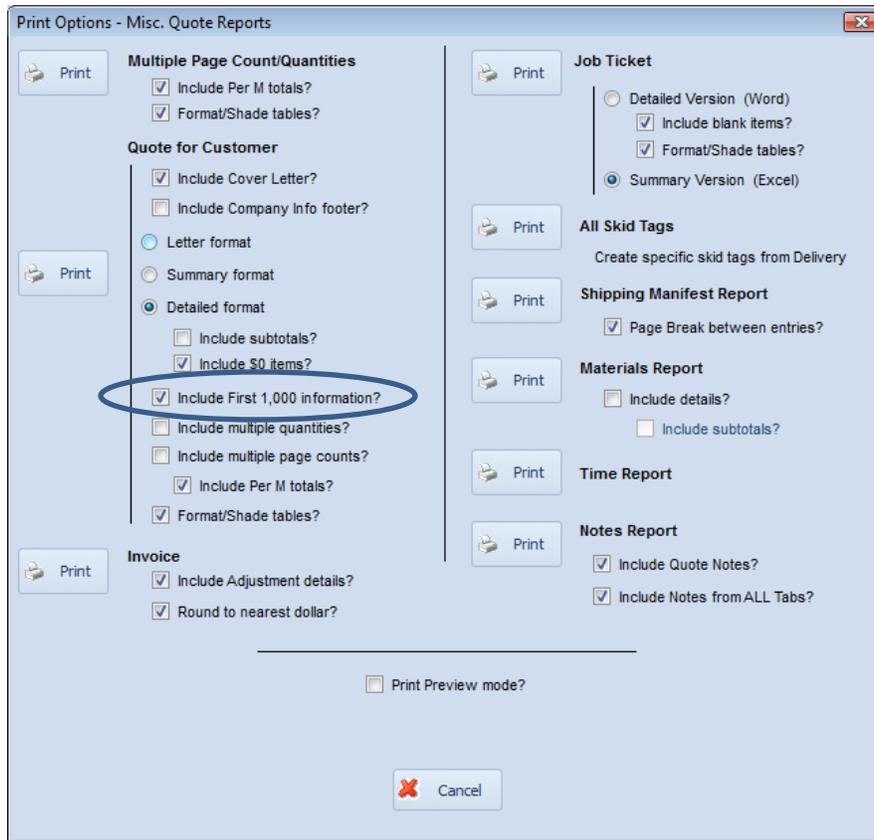
Copies	Selling Price	Price/M
1,000	555	554.61
10,000	1,011	101.12
1,000	1,062	96.52
12000	1,112	92.70
13000	1,163	89.47
14000	1,214	86.70
15000	1,265	84.30
16000	1,315	82.20
17000	1,366	80.35
18000	1,417	78.70
19000	1,467	77.23
20000	1,518	75.91

Calculator

Adjust copies by: Apply

Ok Cancel Print

The Customer Reports have an option to “Include First 1,000 information?” in the Quote report.



- **Commissions** Commissions entered in Shop Settings for Sales Staff is totaled on the Other Info screen within a Quote. We’ve added the flexibility of including commissions on the Add’l M’s totals screen in the Summary to allow you to modify the calculated value and have it included in the final Add’l M’s Selling Price.

**Sales Staff Entry**

Name:  Default salesman? \*

Include Commission? Flat \$:

% of

**Sales Staff Summary**

Default	Name	Flat \$	Pct %
x	Bob Sales		5.00

**Commission**

% of  =

Flat \$:

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Total:

**Selling Price**

Add'l M's Cost	Average % Markup	Add'l M's + Markup
<input type="text" value="36.22"/>	<input type="text" value="33.33"/>	<input type="text" value="48.29"/>
	Commission Per Add'l M	Add'l M's Selling Price
Commission of 5.00% of Job After Markup:		
	<input type="text" value="2.42"/>	<input type="text" value="50.71"/>

- Black Ink #3** The Shop Settings Ink screen has been expanded to include a third black ink option. This allows users to have multiple default values for black ink for their various presses, such as coldset, heatset and sheetfed.

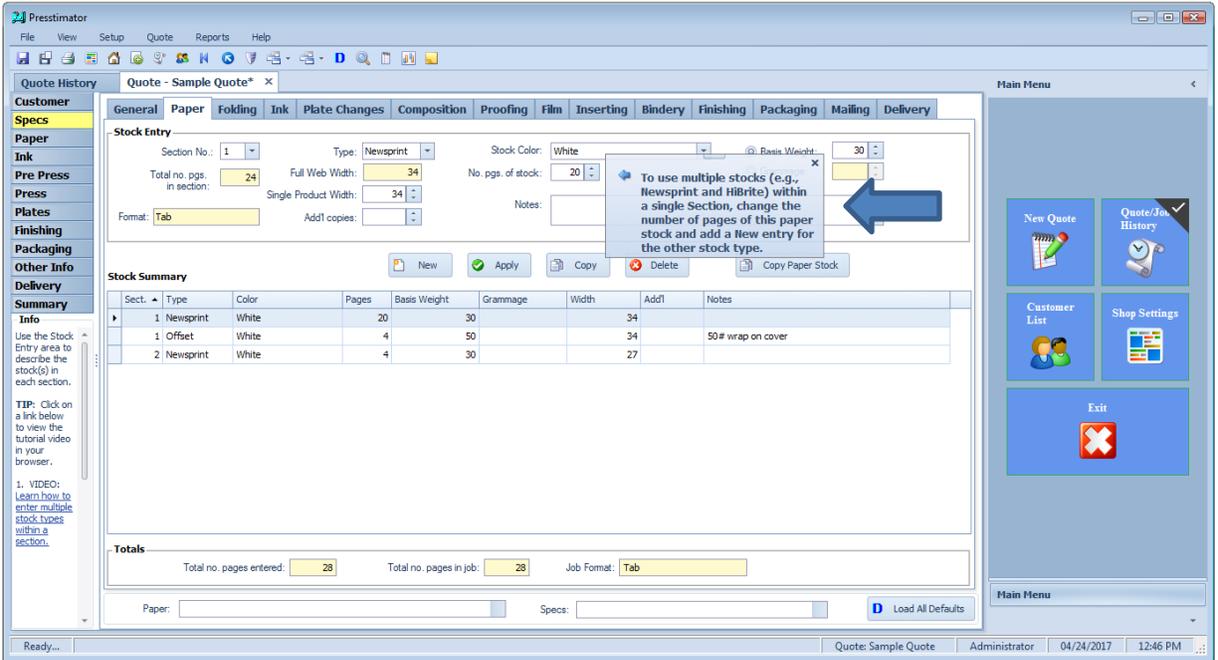
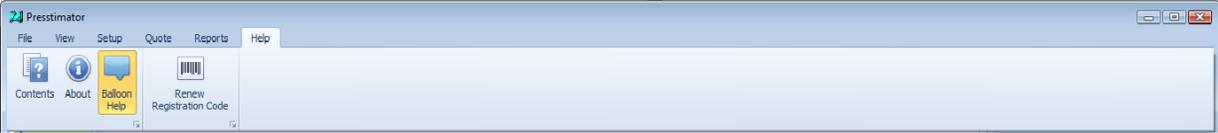
<b>Black Ink #1 Info</b>			
Name:	Black	Cost/Lb.:	.65
Manufacturer:	Sample	Coverage %:	75.00
100% Black Ink usage is based on		.50	lbs. of ink per web per 1,000 copies (on 34 inch paper and 22 3/4 inch cutoff.)
Notes:			
<b>Black Ink #2 Info</b>			
Name:	UV Black	Cost/Lb.:	2.75
Manufacturer:	Sample	Coverage %:	75.00
100% Black Ink usage is based on		1	lbs. of ink per web per 1,000 copies (on 34 inch paper and 22 3/4 inch cutoff.)
Notes:			
<b>Black Ink #3 Info</b>			
Name:	Diddie Black	Cost/Lb.:	1.10
Manufacturer:	Sample	Coverage %:	75.00
100% Black Ink usage is based on		.50	lbs. of ink per web per 1,000 copies (on 34 inch paper and 22 3/4 inch cutoff.)
Notes:			



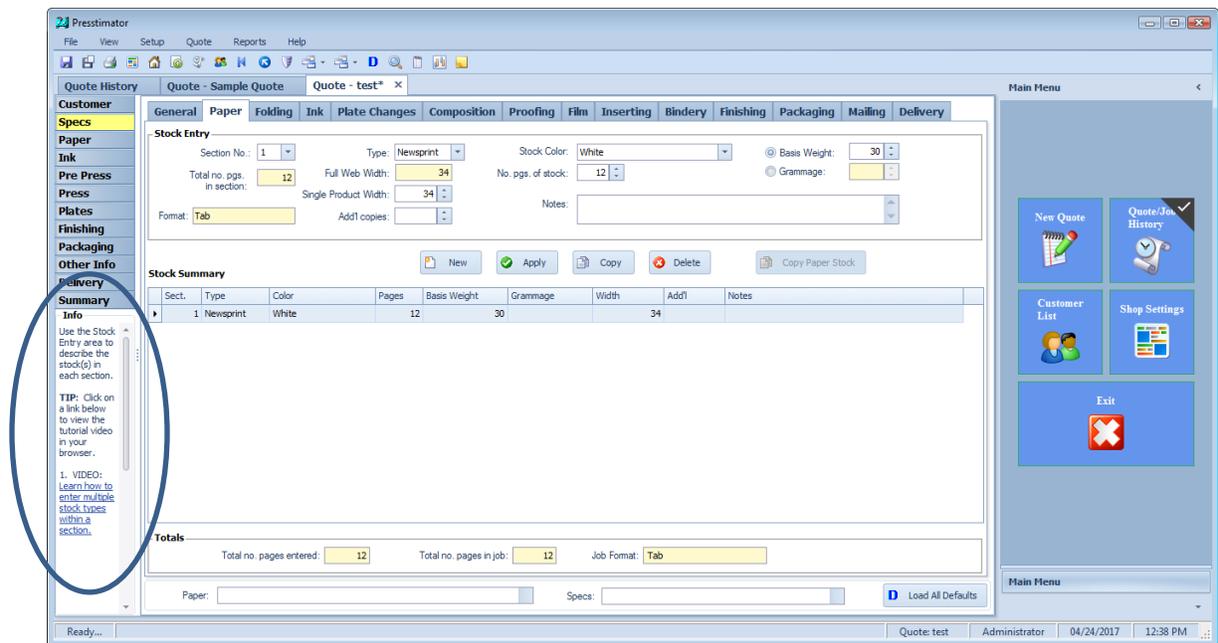
- These black ink entries are linked to the presses in Shop Settings. Selecting a press for each Section in a job automatically selects the correct black ink that will be used. For jobs that are mixed between multiple press types, the correct split/percentage will be automatically calculated.

<b>Press Entry</b>			
<input checked="" type="checkbox"/> Default?	Units:	6	Description:
Location:	<All Plants/Locations>	Cutoff:	22.75
Name:	Sample - Press 1	Average IPH:	22500
Notes:		Sample - General papers	
<b>Hourly Rates</b>			
Running:	225.00	Make Ready:	225.00
Color Make Ready:	225.00	Add'l Make Ready/Cleanup:	225.00
<b>Black Ink</b>		<b>Plates</b>	
<input checked="" type="checkbox"/> Black	%	100	General Plate Type:
<input type="checkbox"/> UV Black	%		Additional Plate Type:
<input type="checkbox"/> Diddie Black	%		No. Plates Required:
		0	

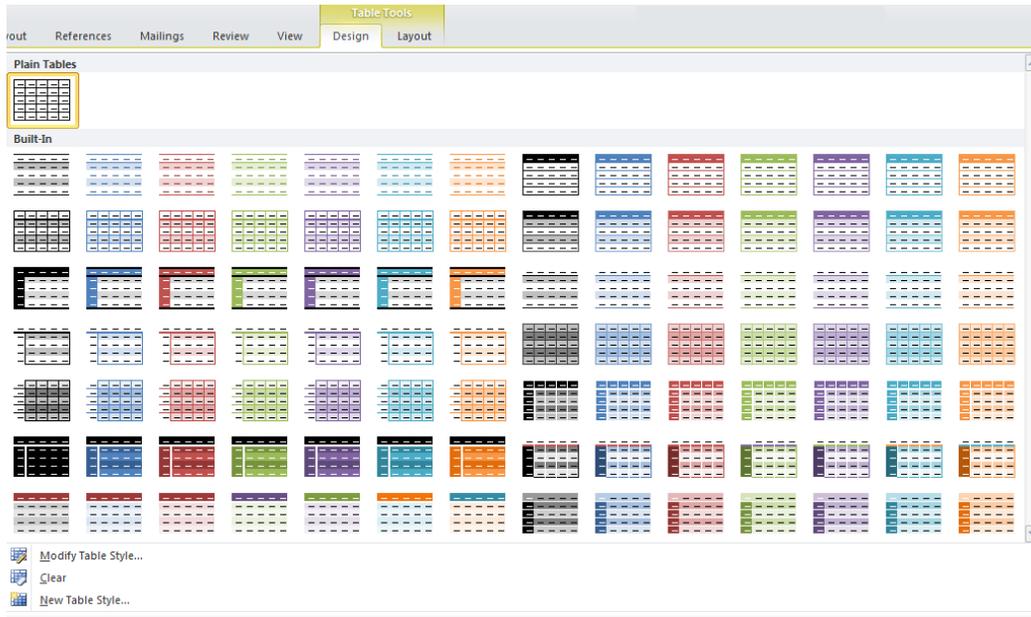
- **HELP** There are many new ways to get assistance while using Presstimator.
  - Balloon Help is available in Quote History and Job History screens, and throughout the entire Quote. Turn On/Off Balloon Help in the Help menu in the Presstimator. Balloon Help will guide you through an entire Quote with explanations, advice and tips on how to generate a complete Quote.



- While using the Presstimator, F1 navigates to the online User's Manual in your browser (downloadable pdf).
- HTML links can be found throughout the program to navigate to online Help Videos for topics related to the current screen.



- **Expanded grids in displays** For users with larger monitors, grids will now expand to use the entire screen available. The program is designed for standard HD laptop screen resolutions of 1366x768, but if your screen is taller than 768, the Presstimator will expand the grids to take up all of the available space, thus minimizing the need to scroll.
- **Customize grid color templates in Reports** Presstimator reports are generated in Microsoft Word and grids/tables can be formatted using Word's built-in formats. Find the format you like and enter it into the Presstimator as the default format for the tables created in the various reports.



- **Link to Google Maps** On the Program Options screen under the Setup menu, you can select a default map program, Google Maps or MapQuest. After entering the customer address in the Customer information, click the View Map button to determine the distance to the customer using Google Maps/MapQuest. Selecting a Customer within a Quote imports the distance for delivery costs. The link to maps on the Delivery screen within a Quote is a convenient way to get directions to the customer location.

 A screenshot of the 'Customer Information' dialog box. It has three tabs: 'General', 'Billing', and 'Shipping'. The 'General' tab is selected. The form contains fields for:
 

- Customer Name: Sample Customer
- Customer No.: 100
- Contact Name: Sid Sample
- Address: 100 Main Street 2, Box 100
- City: AnyTown, State/Province: Any State, Zip/Postal Code: 12345-1234
- Phone No.: (222) 555-1234 x100, Fax No.: (222) 555-1111, Mobile No.:
- E-Mail: sample@hostname.com

 At the bottom, there is a 'Delivery Only' checkbox, a 'Distance' field showing '21.00', and a 'View Map' button. The 'View Map' button and the 'Distance' field are circled in blue.


 A screenshot of the 'Delivery Instructions' dialog box. It features a 'Delivery To' section with a dropdown menu set to 'Copies'. Below this are buttons for 'Ship to customer?' (checked), 'Import Customer', and 'View Map'. A blue arrow points down to the 'View Map' button. The form also includes:
 

- Quantity: 22000
- Date Required: 3/1/2017 12:00:00 PM
- Contact: Sid Sample
- Address: 100 Main Street 2, Box 100
- City: AnyTown, State/Province: Any State, Zip/Postal Code: 12345-1234